

**Igors Stepanovs** 

**Managing Director** 

# Company Overview

### Three pipelines:

Product	Destination	Length (km)	Capacity (Mt)
Diesel oil	Ventspils	340	8
Oil/gas (new)	Ventspils	336	?
Crude oil	Mazeikiai	107	16

Hi-tech
communication
network for remote
control of the
pipelines





### **Business Update**

- Record performance during the first six months of 2013
- Significant drop in volume in Q3 2013
- Sustained operational profitability and low level of product losses
- Positive court ruling on property rights to 150,000 tons of crude oil

Transportation of diesel fuel with reduced sulphur content from Belorussia

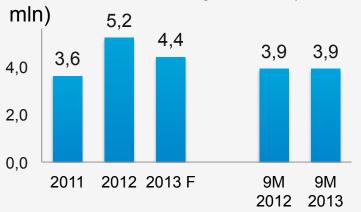


### Financial performance

#### Commentary

- Revenue decrease by 11% due to unfavourable market during Q4
- Reduced EBITDA by 15% due to revenue impact
- Maintained operating profitability since restructurization 2nd year in row

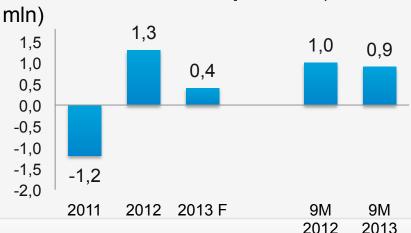
### EBITDA – Pre-Exceptionals (LVL)



### Revenue (LVL mln)



#### Net Income - Pre-Exceptionals (LVL



# The (former) Crude Oil Pipeline

# Pilot project: an 8km-length emptied pipeline section overhaul

- In-line inspection by «Weatherford»
- Laboratory metal tests by CEPS in Prague
- Repairs and upgrades after inspection
- Field pressure tests concluded that the pipeline can operate at 48 bars











### LRT asserts its property rights

- LRT legislation initiative to amend «The Protection Zone Law », securing oil pipelines treatment existing for gas pipelines and electrical grid lines
- LRT's permanent rights of land use discussed at Latvian- Russian Intergovernmental Commission and at Latvian – Russian Business Council
- LRT asserts that its rights cannot be terminated
- LRT appreciates the Latvian government's attempts to resolve the situation



# Environmental damage caused by illegal tapping

**Before** 







Year	31.12.2012	01.01.2013	19.11.2013
Basic remediation objects	15	13	13
New remediation objects	13	0	6
Total, including closed remediation objects	28	13	19
Closed remediation objects	15	0	3



### Strategy Update

- To continue strenghtening our core business
- To convert the emptied section of the Polotsk-Ventspils crude oil pipeline
- To ensure an effective use of the accumulated cash reserves
- To assume responsibility for the control and maintenance of the Lithuania based sections of the Polotsk–Ventspils oil-product pipeline
- To protect the legal and property rights of the company; in particular, the legal status of the land under the company's facilities
- To improve environmental protection with regard to the company's assets



